

ALLEGIANT ACADEMY

TRAINING OVERVIEW



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Solar









About Us

Allegiant Land Services is family-owned and headquartered in rural Oklahoma, providing unmatched land services across the nation.

We specialize in land service and project management

- Acquisition
- Imaging
- Project Managment
- GIS
- Concise Title Review





Mission

We are dedicated to providing our clients with prepared and knowledgeable agents with a deep understanding of the projects in which they work and the skills they need to bring to fruition.

Our training is provided in-house and <u>not</u> at the expense of our clients. The investment we make in our agents provides the largest return for not only our team, but also for our clients.







Leadership

Our leadership team is comprised of skilled individuals with a passion for educating and

shaping the future success of Allegiant



*Not all leadership shown



Recruitment

It starts with the right person. We carefully select individuals who have a genuine connection to rural America. Over 80% of our agents own or rent agriculture land.



Real Estate



Legal Descriptions

Forms of Ownership

Concise Title Review

Comprehensive understanding of solar development

Full review of internal training materials including FAQ sheets

> In-field, hands-on landowner meetings with senior leasing agents

Line-by-line review of solar leases and financial term sheets



Solar

Each Solar agent endures an in-depth training with current leasing agents in the field and our leadership team long before they are assigned to a solar project of their own. Understanding the caveats of renewable development is paramount in successful

acquisition.



Wind

Mirroring our solar training process, all of our leasing agents walk through a lengthy educational process ensuring they are able to convey confidence in the field.

- Line-by-Line
 leases
- Term-sheet review
- FAQ sheets at their disposal
- In-field training with leasing agents
- Continued access to all leasing agents and
 - leadership personnel
 - ersonnei

Line-by-Line overview of multiple wind



THE DIFFERENCE IS IN OUR ROOTS



Continued Leadership

