

## ALLEGIANT ACADEMY

#### TRAINING OVERVIEW



# Table Of Content



















**Solar** 









### About Us

Allegiant Land Services is family-owned and headquartered in rural Oklahoma, providing unmatched land services across the nation.

We specialize in land service and project management

- Acquisition
- Imaging
- Project Managment
- GIS
- Concise Title Review





### Mission

We are dedicated to providing our clients with prepared and knowledgeable agents with a deep understanding of the projects in which they work and the skills they need to bring to fruition.

Our training is provided in-house and <u>not</u> at the expense of our clients. The investment we make in our agents provides the largest return for not only our team, but also for our clients.







## Leadership

Our leadership team is comprised of skilled individuals with a passion for educating and

shaping the future success of Allegiant



#### \*Not all leadership shown



# Recruitment

It starts with the right person. We carefully select individuals who have a genuine connection to rural America. Over 80% of our agents own or rent agriculture land.



# Real Estate



#### Legal Descriptions

#### Forms of Ownership

Concise Title Review

Comprehensive understanding of solar development

Full review of internal training materials including FAQ sheets

> In-field, hands-on landowner meetings with senior leasing agents

Line-by-line review of solar leases and financial term sheets



### Solar

Each Solar agent endures an in-depth training with current leasing agents in the field and our leadership team long before they are assigned to a solar project of their own. Understanding the caveats of renewable development is paramount in successful

acquisition.



### Wind

Mirroring our solar training process, all of our leasing agents walk through a lengthy educational process ensuring they are able to convey confidence in the field.

- Line-by-Line
  leases
- Term-sheet review
- FAQ sheets at their disposal
- In-field training with leasing agents
- Continued access to all leasing agents and
  - leadership personnel
    - ersonnei

Line-by-Line overview of multiple wind



#### THE DIFFERENCE IS IN OUR ROOTS



### **Continued Leadership**

